

---

Subject: Since it's Tax Season, Wayne, I gotta ask.....  
Posted by [BillEpstein](#) on Sat, 12 Mar 2005 22:58:07 GMT  
[View Forum Message](#) <> [Reply to Message](#)

---

.....does your CPA give you shit about Pi Speakers every time you get together?\$30 bucks for the entire 2Pi upgrade kit when everyone else is getting \$30 for just the driver? He says you need more gross margin dollars and the volume doesn't support the inventory level, right? Low GIM/ROI?What's his hobby?

---

---

Subject: Re: Since it's Tax Season, Wayne, I gotta ask.....  
Posted by [Wayne Parham](#) on Sun, 13 Mar 2005 04:16:39 GMT  
[View Forum Message](#) <> [Reply to Message](#)

---

Yeah, I do have 'em knocked down pretty low. But the whole deal for me even starting to sell the kits was that I'd buy the parts in enough quantity to be able to give people a good deal. So I try to keep things that way. Thanks for noticing.

---