Subject: i'll take'em
Posted by replay on Sun, 03 Nov 2002 01:34:45 GMT
View Forum Message <> Reply to Message

hi wayne, just had a customer who has a lot invested in his stereo order a set of pi's. he just picked up his new audio research pre-amp(2k US) and lugged it into my store. i left him alone to listen to an assortment of conventional speakers. as i was closing shop i invited him to my house to listen to 4pi's with the martinelli horns. upon arriving at my house i handed him a heineken and put on a holly cole cd. within 10 seconds he said " i want a pair " . we enjoyed the music for a couple of hours. wayne, well done! another guy has heard the truth! bill, turn on the lathe, i need a pair of horns.cheers,george

Subject: Re: Great!
Posted by bmar on Sun, 03 Nov 2002 02:17:32 GMT
View Forum Message <> Reply to Message

I like your sales technique! think i'll have a cold one myselfciao,