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Subject: White Van

Posted by [Manualblock](#) on Sat, 08 Jan 2005 03:03:09 GMT

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What are white van speakers; I hear that mentioned but cannot fathom what they are.

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Subject: Re: White Van

Posted by [lon](#) on Sat, 08 Jan 2005 03:18:35 GMT

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The rest can come in on this, but I'll take the first shot.:-)White Van speakers are like other products sold off the back of trucks-- like shrimp and beef that might haveMad Cow disease. They are prob'ly unbranded or knock-offsof dubious origin.

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Subject: Re: White Van

Posted by [Manualblock](#) on Sat, 08 Jan 2005 04:14:39 GMT

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Yeah; but do people do this or is it some kind of metaphor?

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Subject: I've got some a great deal on some left over speakers...

Posted by [wunhuanglo](#) on Sat, 08 Jan 2005 05:10:17 GMT

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The boss sent us over to pick up six pairs, but we got two extra by mistake.....

<http://www.kuro5hin.org/story/2004/4/9/224439/1810>

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Subject: Re: I've got some a great deal on some left over speakers...

Posted by [Manualblock](#) on Sat, 08 Jan 2005 13:40:37 GMT

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Gee; thats a scam? Sounds like work to me, they are doing way to much work for their illgotten gains. Sounds like Darwinism at work; if anyone fell for that they would probably like the speakers.

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Subject: Re: I've got some a great deal on some left over speakers...

Posted by [wunhuanglo](#) on Sat, 08 Jan 2005 17:04:02 GMT

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Actually, I bet it's very profitable. First of all, it's all cash which really lowers the tax liability. Secondly, I've seen raw cost numbers like \$100 per pair. If you spend a couple of dollars on truck decals and brochures with phony reviews, maybe you're looking at \$110 per pair, tops. A few bucks for gas and you might sell two pairs in a day, maybe \$600 per pair. That's a gross of over \$300K per year for a couple of fast-talking high school drop-outs. Not too shabby.

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Subject: Re: I've got some a great deal on some left over speakers...

Posted by [akhilesh](#) on Sat, 08 Jan 2005 19:04:37 GMT

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Sounds like you have been thinking hard about this, charlie! kidding-akhilesh

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Subject: Re: I've got some a great deal on some left over speakers...

Posted by [Manualblock](#) on Sat, 08 Jan 2005 19:29:12 GMT

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600\$ apair??? Is that a real figure; if so let me e-mail you privately.

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Subject: Re: White Van

Posted by [Dean Kukral](#) on Sun, 09 Jan 2005 14:45:01 GMT

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I have a friend who was in a shopping center (or somewhere - this happened ten years or so ago, so the story is a little fuzzy) and these guys in a van got his attention. The story was something like they were supposed to pick up six, but there were twelve there, so they were selling the other six for a song. They were 12" "Acoustic Response" speakers, if I remember correctly - a takeoff of AR speakers. He bought two for \$150 each. He proudly showed them to me and tried to sell them to me at a profit. They sounded ok in his living room, but I had no need for them, as I was interested in a little higher-end speakers if I ever needed to replace mine. At the time I did not know about "White Van" scams - only last year did I first see the term, but this was a White Van scam for sure!! He does not have room in his living room for a couple of 12" speakers, so they have sat in a box somewhere since then. He is a very intelligent, but technically-challenged, individual. So even high IQ people can fall for the great "good deal" offered by talented White Van

artists.I have never told him about White Van scams. Maybe I should let the smart-ass (he is, too - we both are!) know that he was suckered.Heh, heh, heh...

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Subject: Re: White Van  
Posted by [akhilesh](#) on Sun, 16 Jan 2005 11:41:48 GMT  
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Hi Dean,AS i said in another post, the irony is that the white van specials actually probbaly have LESS of a markup & probably offer more for the dollar than many speakers sold in the audiophile world! -akhilesh

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Subject: Re: White Van  
Posted by [pgolde](#) on Mon, 17 Jan 2005 22:38:46 GMT  
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I was approached by a couple of guys in a white van back in the 80's, same story about extra he had to get rid of. I looked at what they were and it was thin particle board garbage, similar to what you might find these days at your local discount audio store. I passed. About 2 years ago my brother in law came to me trying to convince me of what a great deal he got on studio monitors from some guys in a van. I checked them out, the same garbage found at the convention center buyouts. These scams have been going on for a long time, they must be profitable.

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Subject: Here's Why You Don't Want Them  
Posted by [FredT](#) on Sun, 23 Jan 2005 21:17:42 GMT  
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Below is a link to some White Van speaker measurments. These might sound kinda bright with some music:)  
White Van Speakers

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