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Subject: Re: LSAF 2011

Posted by [Bob Brines](#) on Fri, 20 May 2011 00:53:36 GMT

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In the past, I loaded a U-Haul 5x8 trailer with everything I had and wound up with so much stuff in the room that it was disruptive to change equipment. This year, I brought exactly two pairs of speakers. much easier to run the demos, since the visitors has fewer options.

I didn't see my first visitor until ~10:30. I thought the day was going to be a bust. In retrospect, it just took that long for visitors to make their way from the elevators to my room. After that, I had someone in the room all the way to 5:30.

It was a very good day. I actually made a sale plus a lot of good exposure.

Bob

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