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Subject: Sounds like a plan

Posted by [Wayne Parham](#) on Sat, 10 Jun 2006 14:38:32 GMT

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It looks like everyone is pretty excited about this possibility. I'll call the Dallas Embassy Suites next week and make the initial approach. The plan we worked out with Natalie Doss in Tulsa is simple - We don't want a contract for a single person to buy up all the rooms and then resell them; Rather, we want a deal where everyone buys their own room under an assigned block (GPA in Tulsa, maybe LSA in Dallas). If there are more than a specific number of rooms bought then they agree to comp us the conference room. Embassy Suites was very receptive to this in Tulsa since it was an easy way to sell a bunch of rooms in a weekend. The only thing is, we have to check availability of the first weekend in May. That was a good weekend for Tulsa, and I hope it is for Dallas as well. I'll call and make the initial approach and introduce them to the idea, then maybe we can all get together and hash out some details for the rest of the planning, press releases, advertisement signs, maybe print ads and what not. I'm willing to donate some (time and money) resources to this deal same as the last couple of years, and I thank each of you 'cause I can see you're in there with me too!

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